



Dear Sir/Madam

TENBURY HOLLY, MISTLETOE, WREATHS & CHRISTMAS TREE SALES 2018

We are pleased to announce the three auction sales of holly, mistletoe, wreaths and Christmas trees will once again be held at **Burford House Garden Store, Burford, Tenbury Wells, WR15 8HQ** just 0.75 mile west of Tenbury Wells on the A456.

Sale Dates

Tuesday 27th November, Tuesday 4th December and Tuesday 11th December.

Sale Times

Wreaths at 10.00am prompt, followed by Holly and Mistletoe at 11.00am approx, followed by Christmas Trees at 1.00pm approx.

Presentation

Holly should be tied in bundles of about 10 kg with minimal wood and branches of no more than 3 ft (0.9m) in length which are best laid alternately with berries at both ends of the bundle and tied very tightly twice towards the centre of the bundle. Holly clippings should be in strong transparent plastic bags of about 10kg (do not mix varieties). The holly in most demand is gold and silver variegated, especially the golden varieties without berries. Very prickly, rough cut or plain holly is not usually saleable.

Mistletoe should be white berried with dark green leaves and not too much wood, to be tied in round bundles or wraps of 10/15 kg or if loose in strong transparent plastic bags of 10/25 kg. Whole balls of mistletoe if circular & well berried are also saleable.

Delivery

The site will be open for the reception of entries of holly, mistletoe, wreaths and Christmas trees on **Saturdays, Sundays and Mondays between 8.00 am and 12.00 noon.**

Christmas tree entries must be pre-booked and all types and sizes preferably net wrapped which are of an acceptable standard can be accepted. Nordman, Blue Fir and Noble Fir tend to be the most sought after trees now.

N.B. Overnight security on site but all goods are left at your own risk up until the time of sale.
See Terms and Conditions of Sale overleaf.

Directions

From the Teme River Bridge A456 junction in Tenbury Wells proceed west along the A456 in the direction of Ludlow for 0.75 mile and Burford House Garden Store will be found on the left-hand side.

Please ensure you comply with the parking signs and with any instructions given by the auctioneers' staff and note also that private sales are NOT permitted on site other than by payment of a £50 charge.

Yours sincerely,

Nick Champion
FNAEA FNAVA

IMPORTANT NOTICE TO ALL VENDORS

The terms under which Nick Champion, Auctioneers, offer Holly, Mistletoe, Wreaths and Christmas Trees for sale by public auction on behalf of vendors on Tuesdays 27th November and 4th and 11th December 2018 are as follows:-

- 1) **Pre-Entry:** Christmas Trees must be booked in via the office by the Friday prior to sale.
 - 2) **Delivery:** Saturdays/Sundays/Mondays - 8.00 am to 12 noon
 - 3) **Unloading/Lotting:** All entries to be unloaded by the vendors as directed by the Auctioneer's staff.
All lots must be labelled with: - vendors name, address, postcode, quantity and description. Labels are supplied by the Auctioneers who will also provide you with a delivery receipt.
All counts must be guaranteed by the vendors and agreed with the Auctioneers.
 - 4) **Acceptance for Sale:** The Auctioneers will refuse entry to any lots deemed unfit for sale.
Only good quality trees will be accepted and all trees must comply with the Restrictions and Movement of Spruce Wood Order 1982.
No trees over 10 feet (3m) in height or 3 inches (75mm) in trunk diameter or in unpeeled spruce blocks will be accepted.
 - 5) **Commission & Security:** **Wreaths:-** 18% with a minimum charge of 30p per wreath.
Holly and Mistletoe: - 18% with a minimum charge of £2 per lot.
Christmas Trees: - 12% with a minimum charge of 50p per tree.
All minimum charges also apply to unsold lots.
 - 6) **Sale Proceeds:** **Wreaths:-** Cash can be collected from 12.00pm and Holly & Mistletoe from 1.00pm to 3.00pm on sale day, there after proceeds will be posted out by cheque or BACS payments made (supply your bank details) within 15 working days.
- N.B. Vendors must provide the delivery receipt and proof of current address e.g. utility bill/council tax bill etc. and a photocard ID e.g. driving licence, passport etc before collecting cash.**
- Christmas Trees:-** by cheque via the post or BACS within 15 working days.
All payments are subject to the prior removal of any unsold lots.
- 7) **General Conditions of Sale**
 - i) **Liability:** Holly, Mistletoe, Wreaths and Trees, etc. remain the property of the vendor until the fall of the hammer, thereafter they become the responsibility of the purchaser. The Auctioneers will not be responsible for any damage or loss prior to and after sale.
 - ii) **Reserves:** All Holly, Mistletoe, Wreaths and Trees, etc will be deemed unreserved unless the vendor submits a reserve in writing prior to sale.
 - iii) **Unsold Lots:** Must be removed on sale day.
 - iv) **VAT:** **Registered vendors** must supply their VAT number prior to the sale and VAT at 20% will be added to the bid price.
Non registered vendors must sign a declaration to that effect prior to the sale and goods will be sold under the Auctioneers Margin Scheme rules.
 - v) **Settlement:** The Auctioneers retain the right to withhold payment until the vendor has abided by the terms and conditions of sale to the Auctioneers satisfaction.
 - vi) **Private Sales:** Vendors are not permitted to conduct private sales or make deliveries to customers on site. Those found to be in breach of this rule will be liable to pay the Auctioneers a charge of £50 without exception.